



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

DLA Clothing & Textiles Dress Clothing

November 17, 2022



WARFIGHTER ALWAYS



Dress Clothing Division

SHARON PIECYK
Division Chief

Randall McArthur
Supervisor (KO)
Outerwear/Shirts &
Headwear

\$38 M Obs in FY22
Earl Joyner (KO)
Megan Wherrity (KO)
Michael O'Conner
Sorina Prian-Tanczos
Sharan Khaira
Marissa Sacca
Marie Kabanga (PACER)
Denise Gonzales

John Fricker
Supervisor (KO)
Heraldics/Flag Room

\$20.4 M Obs in FY22
Charles Brown (KO)
James Roberson (KO)
Stanley Thomas
William Dent
Colin Smith
Matthew McCottry
Vern Rose
Philip Washington

ASHLEY LIDDLE
Supervisor (KO)
Dress Uniforms

\$154.3 Obs in FY22
Karen Bradley (Team Lead/KO)
Anthony D'Avella (KO)
Matthew McKeever
Coraliz Feliciano Roman
Johanette Soto
Terrance Arter
Eric Massenburg
Jennifer Smith
Aaron Rinnier
Ruth Miller

MELISSA RIOS-THOMAS
Divisional Contracting
Officer

***Provides support to all three teams.**

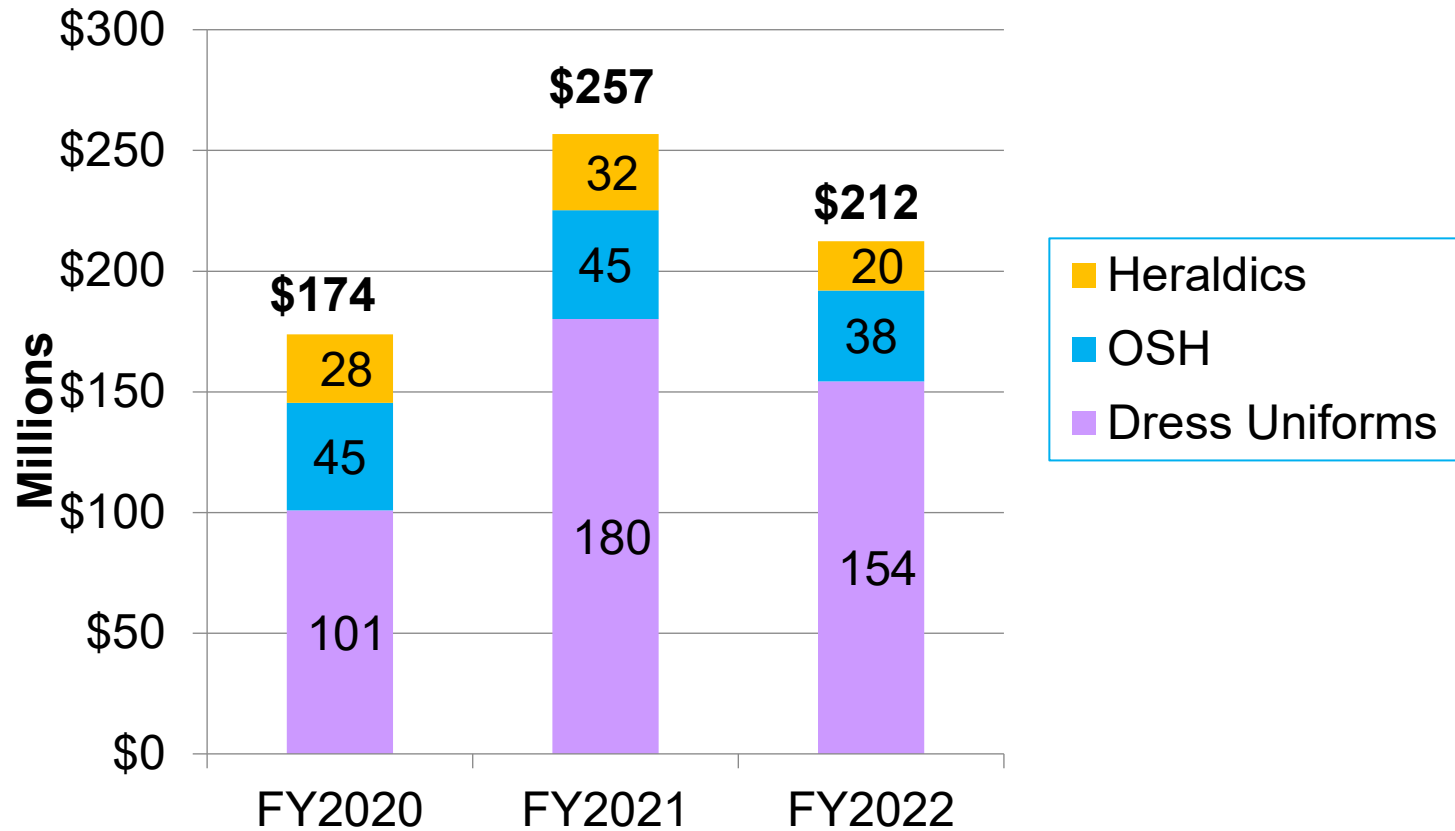


Division Points of Contact

Name	Team	Title	E-mail
Sharon Piecyk	Dress Clothing	Division Chief	Sharon.Piecyk@dla.mil
Melissa Rios-Thomas	Dress Clothing	Divisional Contracting Officer	Melissa.Rios-Thomas@dla.mil
Randy McArthur	Outerwear, Shirts, and Headwear	Supervisor/KO	Randall.McArthur@dla.mil
Ashley Liddle	Dress Uniforms	Supervisor/KO	Ashley.Liddle@dla.mil
John Fricker	Heraldics / Flag Room	Supervisor/KO	John.Fricker@dla.mil

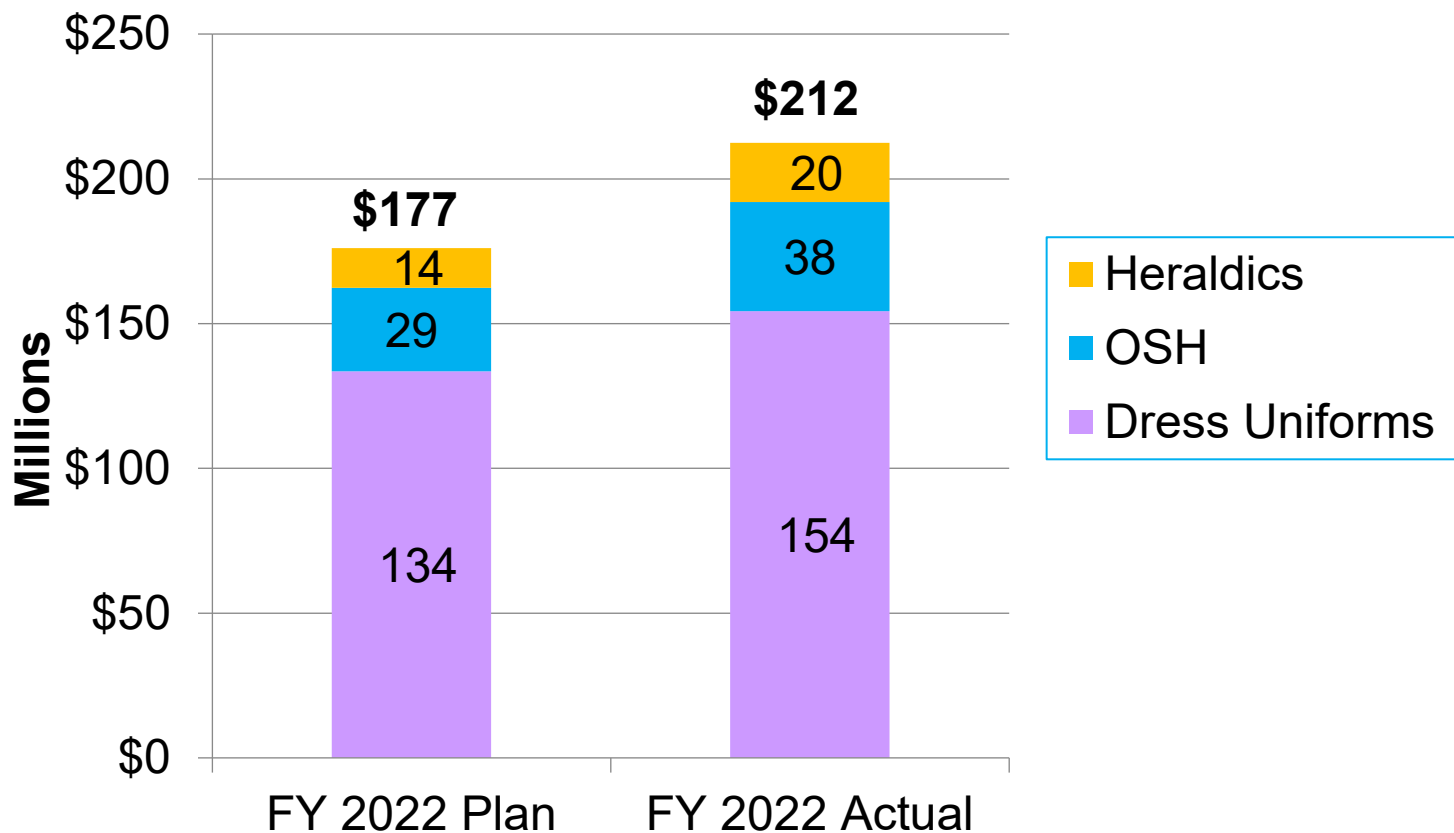


Dress Clothing – Material Obligations FY2020-FY2022



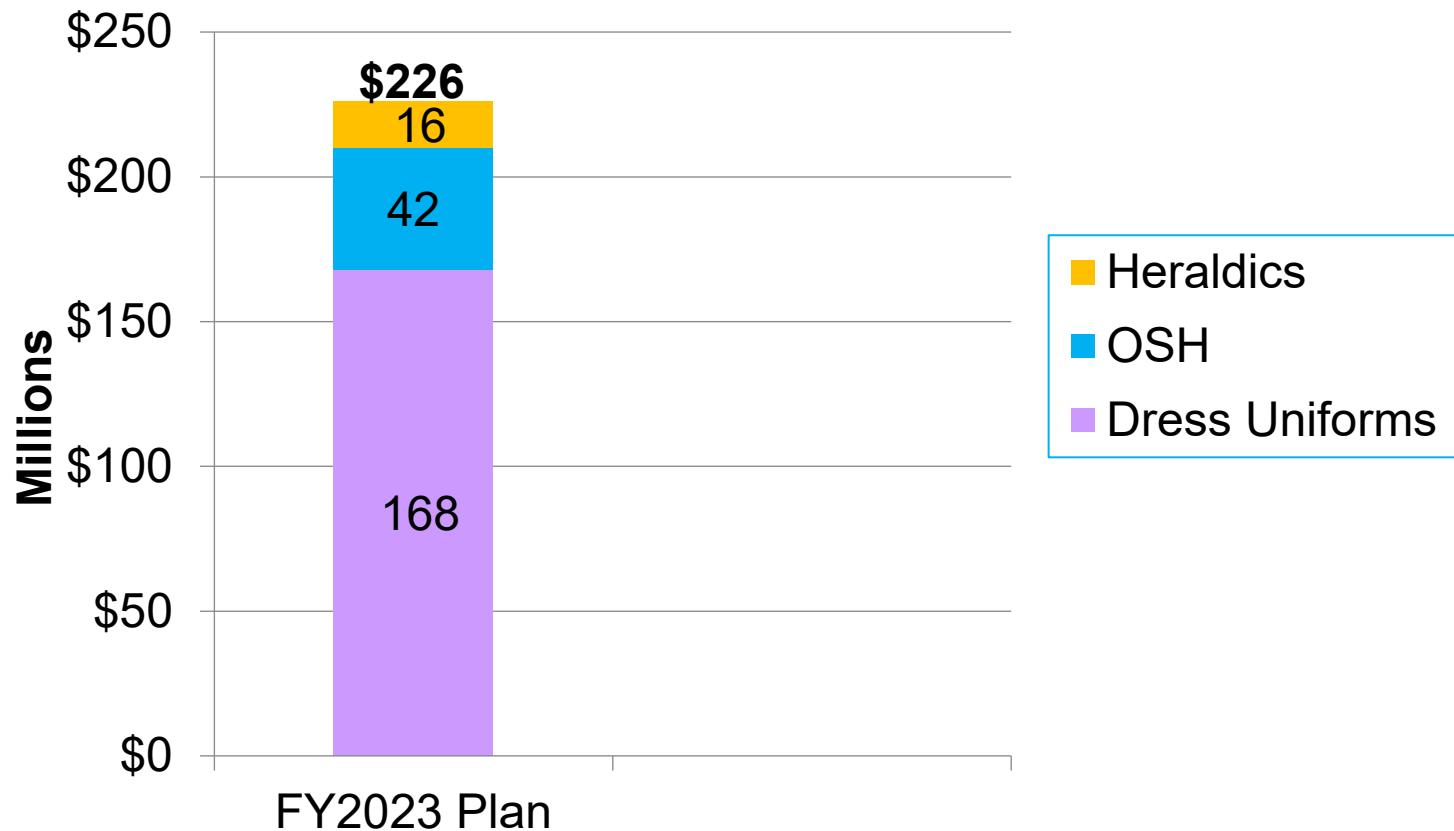


Dress Clothing – Material Obligations FY2022 Planned vs. Actual





Dress Clothing – FY2023 Forecast





Dress Outerwear, Shirts, and Headwear





Product Line Overview

- Dress Outerwear
 - All Weather Coats (Army, MC, AF)
 - MDW Raincoat and Overcoat
 - Air Force Lightweight Jacket
 - Navy Jumpers
- Dress Shirts
 - S/S and L/S Dress Shirts (Army, Navy, MC, AF, CG)
- Dress Headwear
 - Berets
 - Drill Instructor Hat
 - Navy Dixie Hat
 - Garrison Caps (Navy, MC, AF, CG)
 - MC Crowns and Service Caps



Outerwear, Shirts, and Header Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Men's Drill Instructor Hat	TBD	60 Months (Five 1 Year Tiers)	7,944	Dec 2022	Sharan Khaira
Berets, Various Colors	Small Business Set-Aside	60 Months (Five 1 Year Tiers)	TBD	Feb 2023	Michael O'Connor
MC Crowns and Service Caps	TBD	60 Months (Five 1 Year Tiers)	45,240/ 37,000	Feb 2023	Marie Kabanga
Men's Navy TFU Shirt	TBD	60 Months (Five 1 Year Tiers)	TBD	April 2023	TBD
Men's and Women's AF Lightweight Jacket	TBD	60 Months (Five 1 Year Tiers)	TBD	May 2023	TBD



Outerwear, Shirts, and Header Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Men's Marine Corps AWC	TBD	60 Months (Five 1 Year Tiers)	TBD	July 2023	TBD
Men's JRTOC Grey Short Sleeve Dress Shirt	TBD	TBD	18,840	TBD	TBD
Men's JRTOC Grey Long Sleeve Dress Shirt	TBD	TBD	1,452	TBD	TBD
Men's JRTOC Jacket	Small Business Set-Aside	TBD	14,100	TBD	TBD



Team Points of Contact

Name	Title	E-mail
Randy McArthur	Supervisor/Contracting Officer	Randall.McArthur@dla.mil
Earl Joyner	Contracting Officer/Acquisition Specialist	Earl.Joyner@dla.mil
Megan Wherrity	Contracting Officer/Acquisition Specialist	Megan.Wherrity@dla.mil
Sorina Prian-Tanczos	Acquisition Specialist	Sorina.Priantanczos@dla.mil
Sharan Khaira	Acquisition Specialist	Sharan.Khaira@dla.mil
Michael O'Conner	Acquisition Specialist	Michael.e.Oconner@dla.mil
Marie Kabanga	Acquisition Specialist	Marie.Kabanga@dla.mil
Marissa Sacca	Acquisition Specialist	Marissa.Sacca@dla.mil
Denise Gonzales	Purchasing Agent	Denise.Gonzales@dla.mil



Dress Uniform Team



WARFIGHTER ALWAYS



Product Line Overview

- Dress Coats
 - -Army, Navy, CG, MDW
 - -MC (Blue and Green)
- Dress Trousers and Slacks
 - -Army with and without Braid
 - -Navy TFU, Broadfall, White 100% Polyester, Khaki
 - -MC Blue and Green
 - -CG Wash and Wear and CG Poly/Wool Serge
 - AF and MDW
- Dress Skirts
 - Army, AF
 - MC (Blue and Green)
- Cloth
 - Poly/Wool and 100% Wool for all Services
 - AF Academy and West Point Cloth



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
MC Men's Blue Coat	TBD	60 Months (Five 1 Year Tiers)	48,000 EA	First Qtr 2023	TBD
Navy Broadfall Slacks	TBD	60 Months (Five 1 Year Tiers)	TBD	First Qtr 2023	TBD
Navy TFU Slacks	TBD	60 Months (Five 1 Year Tiers)	42,240 PR	First Qtr 2023	TBD
AF Slacks	Mandatory	60 Months (Five 1 Year Tiers)	TBD	First Qtr 2023	TBD
AF Skirt	Mandatory	60 Months (Five 1 Year Tiers)	TBD	First Qtr 2023	TBD
MC Stripe	TDB	1 Year	140,000 YDS	First Qtr 2023	TBD



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
MC Green Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	210,276 YDS	First Qtr 2023	TBD
West Point Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	10,020 YDS	First Qtr 2023	TBD
Navy 100% Wool Cloth 3346	Unrestricted	60 Months (Five 1 Year Tiers)	199,908 YDS	First Qtr 2023	TBD
Navy Khaki Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	TBD	First Qtr 2023	TBD
M-1 Khaki Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	312,432 YDS	First Qtr 2023	TBD
AGSU Green Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	432,552 YDS	First Qtr 2023	TBD
AGSU Taupe Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	483,500 YDS	First Qtr 2023	TBD



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
ASU Men's Coat	TBD	TBD	28,133 EA	First Qtr 2023	TBD
ASU Women's Coat	TBD	TBD	14,052 EA	First Qtr 2023	TBD
ASU Skirt	TBD	1 Year	3,600 EA	First Qtr 2023	TBD



Team Points of Contact

Name	Title	E-mail
Ashley Liddle	Supervisor/Contracting Officer	Ashley.Liddle@dla.mil
Karen Bradley	Team Lead/Contracting Officer	Karen.Bradley@dla.mil
Anthony D'Avella	Contracting Officer	Anthony.Davella@dla.mil
Matthew McKeever	Acquisition Specialist	Matthew.McKeever@dla.mil
Coraliz Feliciano Romans	Acquisition Specialist	Coraliz.Feliciano@dla.mil
Johanette Soto	Acquisition Specialist	Johanette.Soto@dla.mil
Terrance Arter	Acquisition Specialist	Terrance.Arter@dla.mil
Eric Massenbourg	Acquisition Specialist	Eric.Massenbourg@dla.mil
Jennifer Smith	Acquisition Specialist	Jennifer.1.Smith@dla.mil
Aaron Rinnier	Acquisition Specialist	Aaron.Rinnier@dla.mil



Important Information for New Contractors

Companies interested in doing business with DLA should:

- **Understand DLA**-Visit the DLA small business website at www.dla.mil/HQ/SmallBusiness and view the detailed guide, "Small Business Overview for Vendors," located on the home page.
- **Obtain a DUNS #**-A DUNS number is a nine-digit number that uniquely identifies your business. Establish your DUNS number at www.dandb.com/free-duns-number or call (800) 700-7233.
- **Register in System for Award Management (SAM)**-All vendors wanting to do business with the federal government must register in SAM. Create a user account and register at www.sam.gov .
- **Visit your local Procurement Technical Assistance Center (PTAC)**- PTACs assist businesses in pursuit of a federal government contract. Find your local PTAC at www.dla.mil/HQ/SmallBusiness .
- **Explore DLA Opportunities**-Search for DLA procurement opportunities on the www.sam.gov/ website, and the DLA Internet Bid Board System at www.dibbs.bsm.dla.mil .



Important Websites

- **www.sam.gov**: This website is where FedBizOpps was relocated and is used to find business opportunities.
- **DIBBS (DLA Internet Bid Board System)**: This website is where DLA solicitations are posted. <https://www.dibbs.bsm.dla.mil/>
- **Federal Acquisition Regulations and Clauses –**
<https://www.acquisition.gov/browse/index/far>
- **Office of the Secretary of Defense, OSBP -**
<http://business.defense.gov/>
- **Federal Small Business Offices -**
<http://business.defense.gov/Small-Business/Federal-Small-Business-Offices>
- **DoD Small Business Offices –**<http://business.defense.gov/Small-Business/DoD-Small-Business-Offices>
- **Small Business Administration -** www.sba.gov/



Supplier Performance Risk System (SPRS)

Past Performance

- Supplier Performance Risk System (SPRS):
Your SPRS Delivery Score is reviewed for award decisions. Vendors should review their Negative Delivery Records for accuracy. If a Due Date is incorrect, if a Ship/Rec Date is missing or wrong, or if late shipment was due to government delay contact timothy.atwell@dla.mil for assistance. Tim Atwell is always available to help with any questions, concerns or SPRS website access and navigation.
- Request delivery extensions before lateness occurs



Key Points

- Any Vendor Can Request Courtesy Evaluations
- Delivery Date Definitions
 - Delivery date is when the item arrives at the destination.
- Communicate Bad Information ASAP
 - Helps us plan and inform the customer upfront if there is a delay.
- Tiered Pricing
- New Address to send PDMs and Samples.
- DIBBS is the official website to submit bids.



**Project Manager
Soldier Survivability**

**PRECISION
is the Standard**

Every Ounce Matters, Every Bullet Counts

Product Manager Soldier Clothing and Individual Equipment (PdM SCIE) Joint Advanced Planning Brief to Industry *Dress Uniforms Session*

LTC Naim Lee
Product Manager, SCIE
naim.r.lee.mil@army.mil

16-17 November 2022

Mr. Warren Clare
Deputy Product Manager, SCIE
warren.c.clare.civ@army.mil



Army Green Service Uniform (AGSU)



- **Bottom Line:**
 - Transition to sustainment complete
- **Where we are:**
 - Developing optional items
 - Completed development of Ike jacket
- **Path Forward:**
 - Introduction of additional optional items:
 - Lightweight Service Coat expected to complete dev 1QFY23
 - Tuck-in Shirt for women expected to complete dev 2QFY23
 - Maternity items expected to complete dev 2QFY23





PdM SCIE Points of Contact



LTC Naim Lee
Product Manager, Solider Clothing and Individual Equipment
naim.r.lee.mil@army.mil

Mr. Warren Clare
Deputy Product Manager, Solider Clothing and Individual Equipment
warren.c.clare.civ@army.mil

Team Chiefs

Ms. Suzanna Horner
Chief, Systems Engineering
suzanne.horner2.civ@army.mil

Ms. Susan McLendon
Chief, Quality Assurance
susan.k.mclendon.civ@army.mil

Mr. Carl Hannah
Chief, Operations & Plans
carl.r.hannah.civ@army.mil

Project Officers

Patricia Gogats
Project Officer
patricia.h.gogats.civ@army.mil

Nathan Heslink
Project Officer
nathan.g.heslink.civ@army.mil

Assistant Product Managers

Mr. Blaise Liess
Tactical Soldier Mobility
blaise.p.liess.civ@army.mil

Lester Smith
Combat Uniforms
lester.j.smith.civ@army.mil

CPT Ryan Ogden
Extreme Weather Clothing & Equipment
ryan.s.ogden.mil@army.mil

CPT Jonathon Waters
Personnel Airdrop
jonathon.m.waters.mil@army.mil

AFLCMC... Providing the Warfighter's Edge



AF Uniform Office Service Dress Uniform Programs

JAPBI Nov 2022

Aaron Needles

AFUO Clothing Designer, AF Uniform Office

COMM: 937-656-4810 DSN: 656-4810

john.needles.1@us.af.mil



AF Improved Service Dress Trousers and Slacks

AFLCMC... Providing the Warfighter's Edge



Background:

- Address documented issues with fit, care, and professional appearance
- Cost savings recognized through reduced need for alterations

What We've Done:

- Updated fit styling to include Curvy/Straight fits for Slacks
- Conducted a successful fit and Wear Test at WPAFB and the Pentagon
- 80% of Fit Test participants would NOT alter the improved SD Trousers and Slacks

Plan Forward:

- AFUO submit SRP to DLA
- DLA is working to put both programs on contract



Reduced Need for Extensive Alterations



Updated Slacks Fit/Styling Introduced Straight and Curvy Fits



AF Improved Service Dress Skirt

AFLCMC... Providing the Warfighter's Edge



Background:

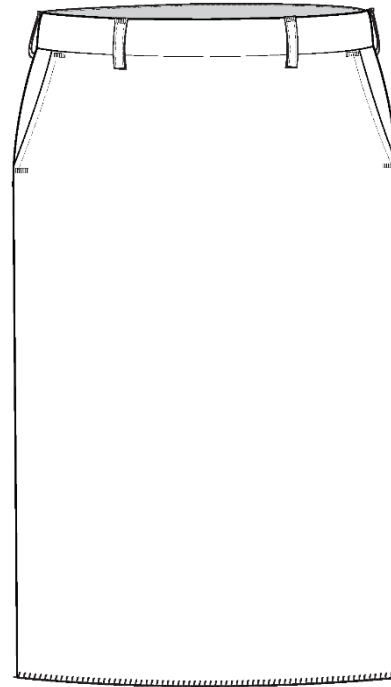
- Address documented issues with fit, care, and professional appearance
- Cost savings recognized through reduced need for alterations

What We've Done:

- Developed a Straight and Curvy fit for Fit/Wear Test

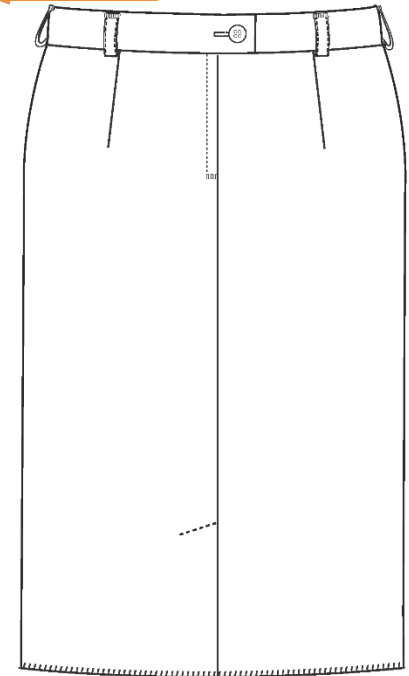
Plan Forward:

- Conduct a Fit/Wear Test 2022/2023
- Send SRP to DLA 2023



Reduced Need for Extensive Alterations

Updated Fit/Styling Introduced Straight and Curvy Fits





AF Female Mess Dress Slacks



AFLCMC... Providing the Warfighter's Edge

Background:

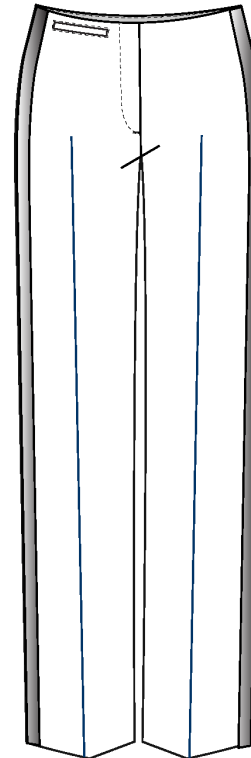
- Develop a Women's version of the Men's Mess Dress pant as an additional option to the Skirt
- Female Airmen can currently alter men's pants

What We've Done:

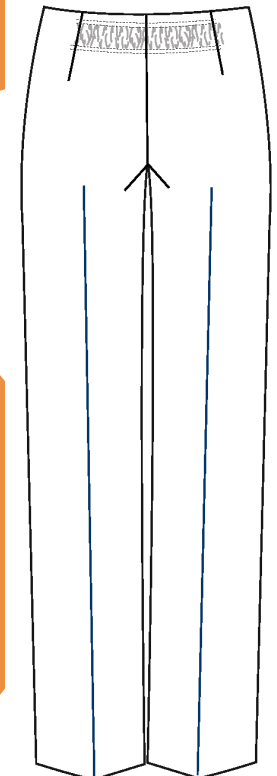
- Developed a Straight and Curvy fit for Fit/Wear Test
- Female version does not require suspenders
- Added an adjustable waistband in the back for better fit

Plan Forward:

- Conduct a Fit/Wear Test 2022/2023
- Send SRP to DLA 2023



Added an Adjustable Waistband in the Back



Female Fit Eliminates Need to Alter Men's Fit



AF Service Dress Maternity Ensemble

AFLCMC... Providing the Warfighter's Edge



Background:

- Address need for updated professional Maternity Service Dress ensemble that would serve all stages of pregnancy

What We've Done:

- Designed and Developed a Maternity Dress Coat, Wrap Dress, Slack and Skirt with a 360° Belly Panel
- Addressed fit on Maternity Blouse
- Fit has been finalized and sent for Production

Plan Forward:

- Conduct a Fit/Wear Test Jan 23



Maternity Coat
to be worn with
Slacks or Skirt



Maternity Dress
worn alone



USSF Service Dress



AFLCMC... Providing the Warfighter's Edge

Background:

- AFUO working with USSF leadership on requirements development and designs

What We've Done:

- Developed a new Poly/Wool/Stretch suiting fabric in DK Navy and Charcoal
- Developed a Male and Female versions of the SD Coat and Light Weight Jacket
- Utilized updated/proven AF Patterns for Dress Shirts, Trousers, Slacks and Skirt
- Developed new Female Tie options

Plan Forward:

- Conduct a Fit/Wear Test 2022/2023
- Send SRP to DLA 2023



Men's Service Dress Coat, and Trousers



Female Light Weight Jacket, Jacket, and Skirt



Men's and Women's Tie Options



USSF Optional

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Background:

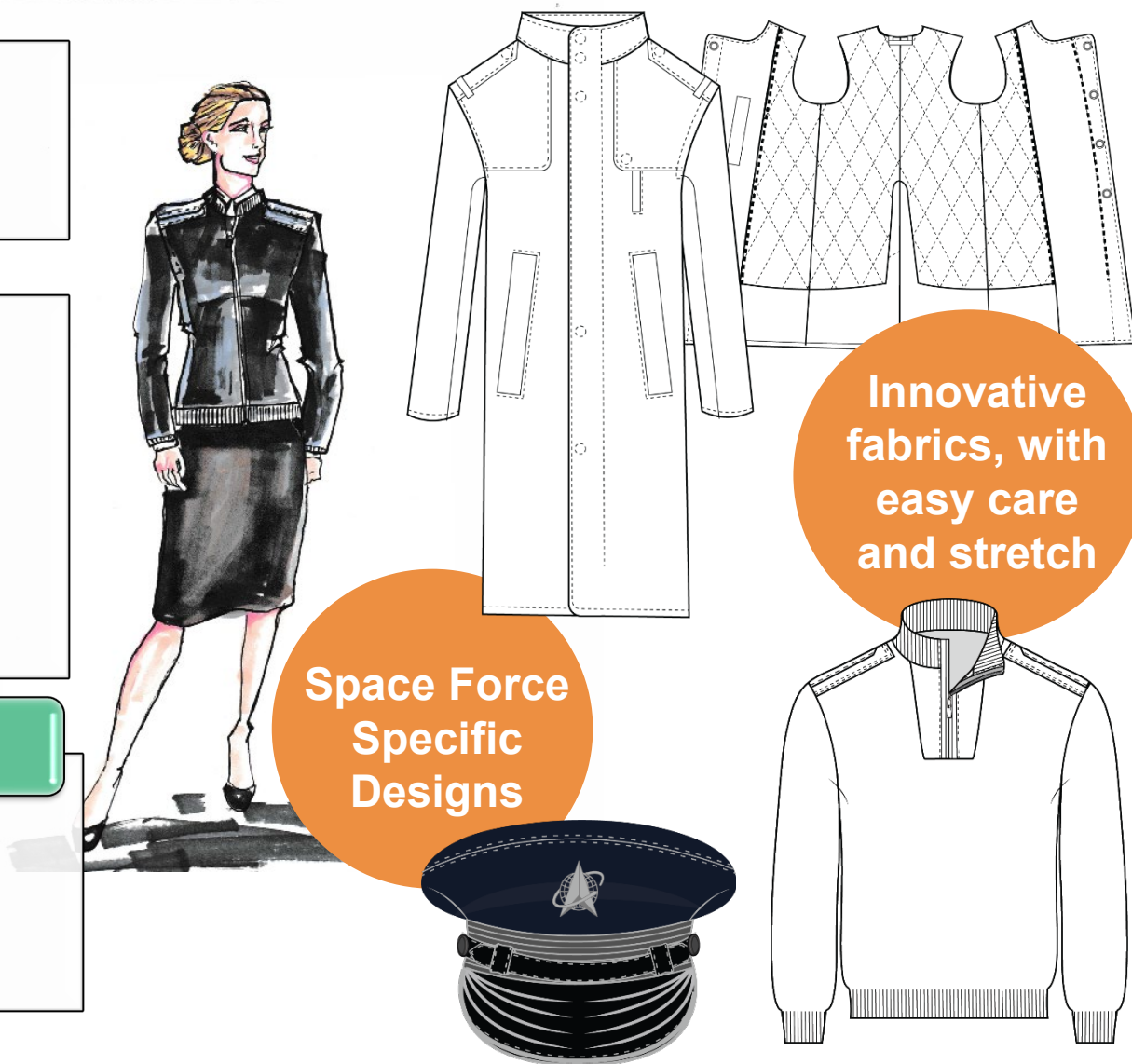
- AFUO working with USSF leadership on requirements development and designs

What We've Done:

- We designed Space Force specific design options for Sweaters, All-Weather Coat, and the Wheel Cap
- Sourced innovated fabric with easy care technology and stretch
- Presented first proto samples to the guardians at several Space Force bases and DC

Plan Forward:

- Receive final design approval Dec 2022
- Conduct a Fit/Wear Test Jan 2024
- Transition to AAFES May 2024





MARINE CORPS SYSTEMS COMMAND

Equipping our MARINES



*Product Manager
for*

Clothing & Equipment (PdM C&E)

CERTIFICATION PROGRAM

for

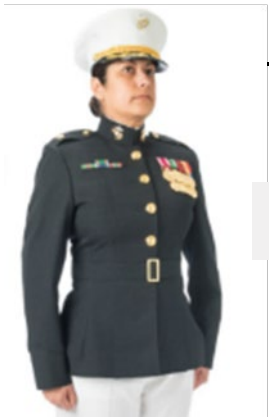
MARINE CORPS UNIFORM ITEMS AND ACCESSORIES

JAPBI 17 Nov 2021



- Established to ensure Marine Corps uniform items and accessories manufactured for sale through the Marine Corps Exchange (MCX) and designated Retail Clothing Outlets meet USMC requirements and standards
- TM 10120-15/2 (Certification Manual) provides guidance.
- The mandate for optional clothing and uniform accessory quality assurance is provided in the current edition of the Marine Corps Order (MCO) P10120.28, Individual Clothing Regulations.
- Marine Corps uniform items and accessories listed in the United States Marine Corps Regulation (MCO P1020.34H)
- Covered Items:
 - All Marine Corps Officer items that do not have a national stock number (NSN) and meet or exceed base specification requirements
 - Enlisted items that exceed base specification requirements and are not under DLA contract

Currently 262 items certified from 46 certified vendors





- Vendors with products that meet the specified criteria and wish to participate in the Certification Program must submit samples to PM Infantry Weapons Clothing & Equipment (IW/C&E) for inspection and approval.
- Documentation required for the submittal process includes a completed Manufacturer's Application Certification (MAC) form, a Finished Measurement Confirmation form, and a Test Requirements Results form.
- Items that receive approval are issued a certification number unique to the item, manufacturer, subcontractor (if applicable), and geographic manufacturing location.
- Each manufacturing site must have its own approved certification number for each item being manufactured at its location.
- New certification numbers are required for any product change, change in subcontractor, or change in manufacturing location.
- Items manufactured for the USMC Certification Program must conform to specifications and requirements throughout the life of the certification.





- Items are inspected to meet specifications and requirements.
 - Validate and verify an item meets requirements in terms of an item's final measurements, design, construction, and performance
 - Visual inspection, physical inspection, and testing will verify and validate product conformance
- Certifications are valid for three to five years depending on product category.
- Marine Corps designated personnel apply quality assurance processes to all certified items protecting the manufacturer and the Marine Corps.
- Marine Corps designated personnel conduct quality audits.
- Includes on-site plant inspections, inspection of items at exchange locations and retail outlets, solicitation of additional material or documentation for inspection and testing. The frequency and method chosen for the quality assessment is at the discretion of PM IW.

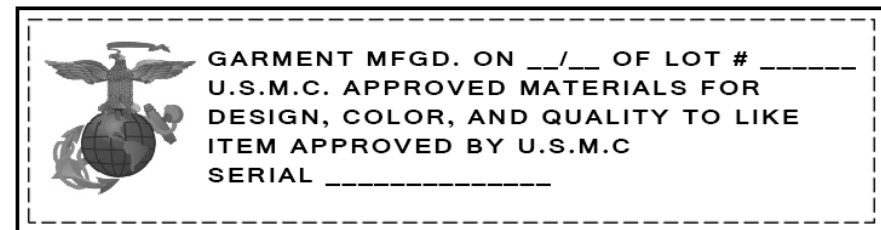




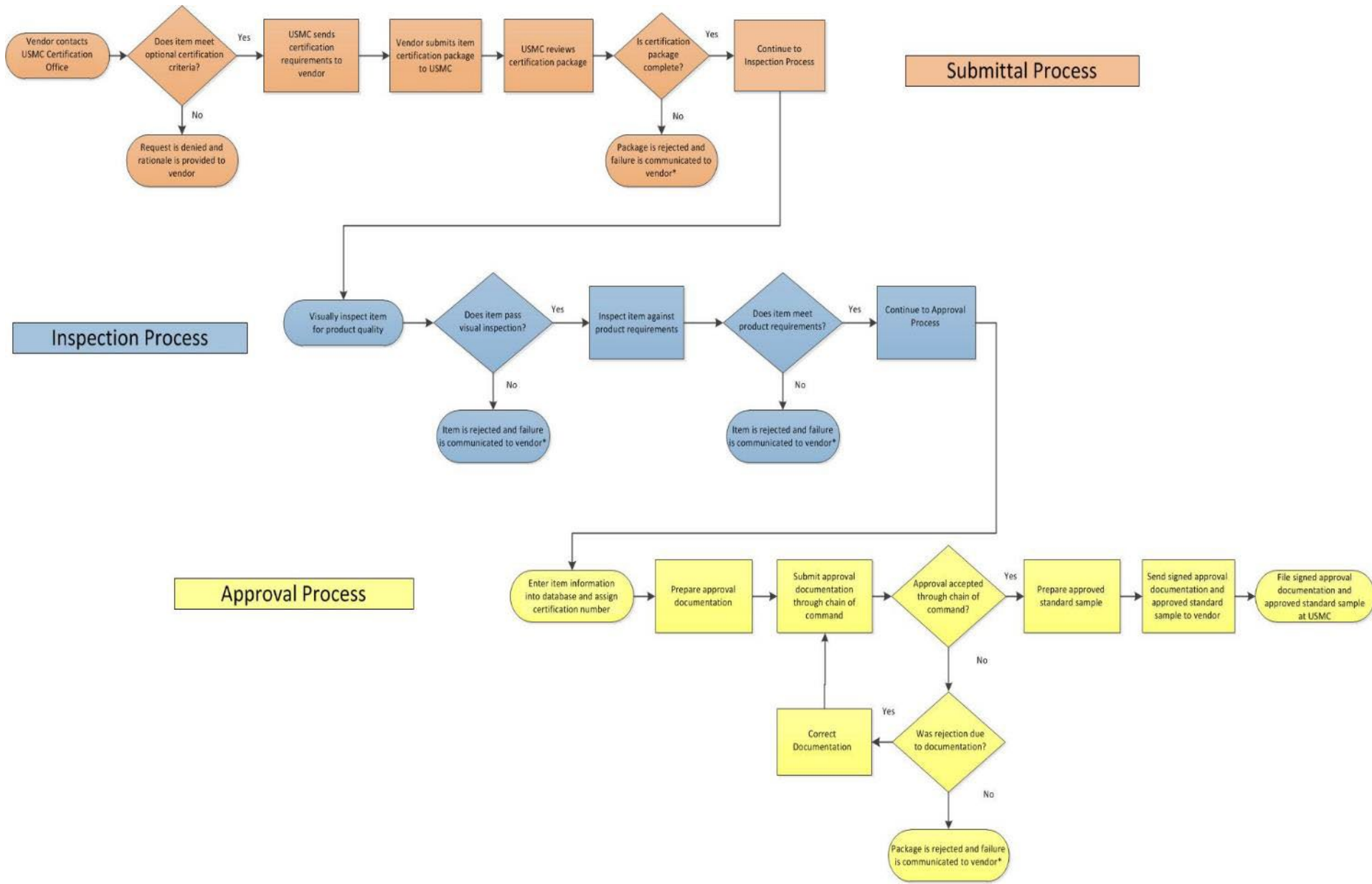
- Letter of approval signed by Product Manager (PdM)
- Certifications are valid for three to five years, depending on product category
- Certification numbers are included on garment labels to indicate an item is authorized
- Certification numbers are unique to each manufacturer and associated subcontractor manufacturing site
- Manufacturing facilities are subject to inspection and certification can be revoked for non-compliance
- A list of certified items, their assigned certification approval numbers, expiration dates and vendor names is included on the Marine Corps Certified Sources List.
- The Marine Corps Certified Sources List is published by PM IW and is used by retail outlets as a purchasing reference.



GARMENT MFGD OF U.S.M.C. APPROVED MATERIALS FOR STYLE DESIGN AND QUALITY TO LIKE ITEM APPROVED BY U.S.M.C. SERIAL: _____



• LABEL SIZE (REF) SPECIFICATION, CID OR PD.





- In general:
 - Lower cost – faster deliveries – better quality.
 - Better performance, lighter, anti-microbial, breathable, stain resistant, etc.
- Specifically:
 - Expand manufacturing base on textile, uniforms and accessories.
 - Communicate new technology to the program office.
 - Durable, lightweight, and comfortable boots.
- Manufacturing Needs:
 - Formal Shirt Manufactures.



MARINE CORPS SYSTEMS COMMAND

Equipping our MARINES



Questions?



**Mr. Miguel Reis, Certification Program Lead
Product Manager, Clothing & Equipment,
Program Manager, Infantry Weapons,
Ground Combat Element Systems, Marine Corps Systems Command
E-mail: miguel.d.reis@usmc.mil
Office Phone: 703-432-5254**